

# Macro II: Inequality in Heterogeneous Agent Models

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# Announcements

- ▶ Final: 5/13 10:30-12:30.
- ▶ 2 Short Answer Qs.
- ▶ Today: using macro-labor models to answer questions with lots of heterogeneity.
- ▶ Extension of Block Recursive model with human capital and assets
- ▶ How does this affect inequality? (Griffy, 2021)

## Wealth and Borrowing Constraints

- ▶ Low wealth limits ability to borrow early in the life-cycle.
- ▶ Feared or were denied credit (ages 20-30):
  - ▶ 1st quartile (Survey of Consumer Finances, 2013): 50%
  - ▶ Rest of population (SCF, 2013): 33%
- ▶ Less likely to be able to borrow in the future (ages 20-30):
  - ▶ 1st quartile (SCF, 2013): unsecured 80% of total debt
  - ▶ Population Average (SCF, 2013): unsecured 41% of total debt
- ▶ Wealth and earnings are correlated:
  - ▶ Low wealth, lower initial earnings;
  - ▶ Lower slope over life-cycle.

## Question

- ▶ How do **differences** in **wealth**, **human capital**, and **learning ability** at **labor market entry** impact life-cycle
  - ▶ job search behavior?
  - ▶ human capital accumulation?
  - ▶ consumption?
- ▶ What channels are quantitatively important?

# What I Do

- ▶ Construct quantitative general equilibrium life-cycle model:
  - ▶ search and matching in the labor market;
  - ▶ risk-aversion and borrowing constraints;
  - ▶ endogenous human capital accumulation.
- ▶ Estimate model using indirect inference.
- ▶ Consider counterfactual initial conditions.
- ▶ Decompose effect into interaction between wealth, search, and human capital.

# Model Environment

- ▶ Life-cycle model: age discrete, indexed by  $t$ ; retire at  $T + 1$ .
- ▶ Agents:
  - ▶ Employed and unemployed workers.
  - ▶ Matched and unmatched firms.
- ▶ Technology:
  - ▶ Frictional matching in labor markets.
  - ▶ Endogenous human capital accumulation.
  - ▶ Borrowing constraints.
- ▶ Initial heterogeneity:
  - ▶ Initial wealth ( $a_0$ ), human capital ( $h_0$ ), and learning ability ( $\ell$ ).

# Agents

- ▶ Risk-averse workers indexed by  $(a, h, \ell, t)$ :
  - ▶ Employed ( $\mu$ ), unemployed w/ UI ( $b_{UI}$ ) or w/o UI ( $b_L$ ).
  - ▶ Search on and off job.
  - ▶ Consume & save s.t. borrowing constraint  $a' \geq \underline{a}_t$ .
  - ▶ Emp.: portfolio allocation (HC inv. & precautionary savings).
  - ▶ Unemployed & employed: stochastic HC depreciation.
- ▶ Continuum of profit maximizing firms:
  - ▶ Risk neutral. Produce using human capital.
  - ▶ Post vacancies that specify piece-rate  $\mu$ .
- ▶ World risk-free rate  $r_F$ ; common discount rate  $\beta$ .
- ▶ Type-distribution  $\phi' = \Phi(\phi)$  (suppressed throughout).

# Search and Matching Technology

- ▶ Directed search (Moen, 1997):
  - ▶ Submarket: homogeneous workers  $(a, h, \ell, t)$  and firms  $(\mu)$
  - ▶ Workers apply to job in submarket  $w/$  known piece-rate  $\mu$ .
- ▶ Matching technology:
  - ▶ # of matches in submkt  $(\mu, a, h, \ell, t)$ :  $M_t = M(s_t, v_t)$  (CRS).
  - ▶ Submarket tightness:  $\theta_t(\cdot) = \frac{v_t}{s_t}$
  - ▶ Worker finding rate:  $q(\theta_t) = \frac{M(s_t, v_t)}{v_t}$
  - ▶ Job finding rates:  $p(\theta_t) = \frac{M(s_t, v_t)}{s_t} = \theta_t q(\theta_t)$

# Firms

- ▶ States:  $s_J = (\mu, a, h, \ell)$ ,  $s' = (\mu', a', h', \ell)$ ,  $s'_J = (\mu, a', h', \ell)$
- ▶ Matched firms:
  - ▶ produce  $(1 - \tau)h$ , pay  $\mu(1 - \tau)h$
  - ▶ separate exog. w/ prob.  $\delta$ ; endog. w/ prob.  $\lambda_{EP}(\theta_t(s'))$
  - ▶ continue w/ value  $J_{t+1}(s'_J)$
- ▶ Value of filled vacancy with age- $t$  type- $s_J$  worker:

$$J_t(s_J) = (1 - \mu)(1 - \tau)h + \beta E[(1 - \delta)(1 - \lambda_{EP}(\theta_t(s')))]J_{t+1}(s'_J)$$

$$h' = e^{\epsilon'}(h + H(h, \ell, \tau))$$

$$\epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$$

- ▶ Worker decisions:  $\mu', a', h', \tau$ .

# Free Entry and Equilibrium Job-Finding Rates

- ▶ Unmatched firms:
  - ▶ Pay  $\kappa$  to post (profitable) vacancies.
  - ▶ Match w/ prob.  $q(\theta_t(s_J))$ .
- ▶ Value of vacancy with age- $t$  type- $s_J$  worker:

$$V_t(s_J) = -\kappa + q(\theta_t(s_J))J_t(s_J)$$

- ▶ Free Entry ( $V_t(s_J) = 0$ ):

$$q(\theta_t(s_J)) = \frac{\kappa}{J_t(s_J)}$$
$$\theta_t(s_J) = q^{-1}\left(\frac{\kappa}{J_t(s_J)}\right)$$

- ▶ Eqm. job finding rate:  $p(\theta_t) = \theta_t q(\theta_t)$  determined by  $J_t, \kappa$
- ▶ Eqm.:  $\frac{\partial P}{\partial \mu} < 0$

# Unemployed Searcher's Problem

- ▶ States (w/ UI):  $s_U = (b_{UI}, a, h, \ell)$ ,  $s'_E = (\mu', a, h, \ell)$
- ▶ States (w/o UI):  $s_U = (b_L, a, h, \ell)$ ,  $s'_E = (\mu', a, h, \ell)$
- ▶ Unemployed searcher's problem:
  - ▶ Apply for job w/ piece-rate  $\mu'$ .
  - ▶ Transition to employment w/ prob.  $p(\theta_t(s'_E))$ .
  - ▶ Continue w/ value  $W_t(s'_E)$  if offered job.
  - ▶ Continue w/ value  $U_t(s_U)$  if no offer.
- ▶ Value of searching while unemployed:

$$R_t^U(s_U) = \max_{\mu'} p(\theta_t(s'_E))W_t(s'_E) + (1 - p(\theta_t(s'_E)))U_t(s_U)$$

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$$R_t^U(s_U) = \max_{\mu'} p(\theta_t(s'_E)) W_t(s'_E) + (1 - p(\theta_t(s'_E))) U_t(s_U)$$

- ▶ Competitive labor market:
  - ▶ Paid marginal product  $\rightarrow$  inc. inequality because of diffs in HC
  - ▶ Idiosyncratic shocks  $\rightarrow$  consumption risk. Insurance via  $a - \underline{a}$ .
- ▶ Frictional labor market:
  - ▶ Frictions  $\rightarrow \mu < 1$ .
  - ▶ Employment risk  $\rightarrow$  consumption risk.
  - ▶ Precautionary savings (& UI) only explicit insurance.
  - ▶ Alternative: decrease  $\mu$ .  $\rightarrow$  (low) wealth can impact earnings.

# Unemployed Worker's Problem

- ▶ States:
  - ▶ Unemp. w/ UI:  $s_U = (b_{UI}, a, h, \ell)$ ,  $s'_{UI} = (b_{UI}, a', h', \ell)$
  - ▶ Unemp w/o UI:  $s_U = (b_L, a, h, \ell)$ ,  $s'_L = (b_L, a', h', \ell)$
- ▶ Consumption and savings problem:
  - ▶ Consume & save s.t.  $a' \geq \underline{a}_t$ .
  - ▶ Lose benefits w/ prob.  $\gamma$ .
  - ▶ Human Capital depreciates:  $\epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$ .
- ▶ Value of unemployment (w/ UI):

$$U_t(s_U) = \max_{c, a' \geq \underline{a}_t} u(c) + \beta E[(1 - \gamma)R_{t+1}^U(s'_{UI}) + \gamma R_{t+1}^U(s'_L)]$$

$$\text{s.t. } c + a' \leq (1 + r_F)a + b_{UI}$$

$$h' = e^{\epsilon'} h$$

$$\epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$$

# Unemployed Worker's Problem

► States:

► Unemp. w/ UI:  $s_U = (b_{UI}, a, h, \ell)$ ,  $s'_{UI} = (b_{UI}, a', h', \ell)$

► Unemp w/o UI:  $s_U = (b_L, a, h, \ell)$ ,  $s'_L = (b_L, a', h', \ell)$

► Value of unemployment (w/ UI):

$$U_t(s_U) = \max_{c, a' \geq \underline{a}_t} u(c) + \beta E[(1 - \gamma)R_{t+1}^U(s'_{UI}) + \gamma R_{t+1}^U(s'_L)]$$

$$\text{s.t. } c + a' \leq (1 + r_F)a + b_{UI}$$

$$h' = e^{\epsilon'} h$$

$$\epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$$

# Employed Worker's Problem

▶ States:

▶ Emp.:  $s_E = (\mu, a, h, \ell)$ ,  $s'_E = (\mu, a', h', \ell)$

▶ Unemp. w/ UI:  $s'_U = (b_{UI}, a', h', \ell)$

▶ Employed Worker's Problem:

▶ Portfolio alloc.:  $(a' \geq a_t, \tau)$ ,  $\tau$  to HC inv. &  $(1 - \tau)$  to work.

▶ Stochastic HC depreciation  $\epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$

▶ Lose job w/ prob.  $\delta$ , receive  $b(1 - \tau)\mu h$ .

▶ Value of employment:

$$W_t(s_E) = \max_{c, a' \geq \underline{a}_t, \tau} u(c) + \beta E[(1 - \delta)R_{t+1}^E(s'_E) + \delta R_{t+1}^U(s'_U)]$$

$$\text{s.t. } c + a' \leq (1 + r_F)a + (1 - \tau)\mu h$$

$$b_{UI} = b(1 - \tau)\mu h$$

$$h' = e^{\epsilon'}(h + \ell(h\tau)^\alpha), \quad \epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$$

# Employed Worker's Problem

$$W_t(s_E) = \max_{c, a' \geq a_t, \tau} u(c) + \beta E[(1 - \delta)R_{t+1}^E(s'_E) + \delta R_{t+1}^U(s'_U)]$$

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$$h' = e^{\epsilon'} (h + \ell(h\tau)^\alpha), \quad \epsilon' \sim N(\mu_\epsilon, \sigma_\epsilon)$$

- ▶ Human capital inv. is risky:
  1. Rate of return uncertain: stochastic dep., unknown ex-ante.
  2. Illiquid: no consumption smoothing value when unemployed.
- ▶ Rate of return risk determines allocation for “wealthy-enough.”
- ▶ Separation while low-wealth → take low- $\mu$  job.
- ▶ → Exposure to unemployment risk distorts allocation.

# Equilibrium

A *Block Recursive Equilibrium* (BRE) in this model is a set of value functions,  $U_t, W_t, R_t^E, R_t^U, J_t, V_t$ , associated policy and market tightness functions,  $a', c, \mu', \tau$ , and  $\theta_t$ , which satisfy

1. The policy functions  $\{c, \mu', a', \tau\}$  solve the workers problems,  $W_t, U_t, R_t^E, R_t^U$ .
2.  $\theta_t(\mu, a, h, \ell)$  satisfies the free entry condition for all submarkets  $(\mu, a, h, \ell, t)$ .
3. The aggregate law of motion is consistent with all policy functions.

# Estimation

- ▶ Indirect Inference (conditional MoM) (Gourieux et al, 1993):
  - ▶ Select reduced-form analogs to structural model.
  - ▶ Objective: match coefs. for regs. w/ data & simulated data.
  - ▶ Minimize by changing structural parameters.
- ▶ Basic approach:
  - ▶ Estimate effect of wealth on job search behavior.
  - ▶ Match age-earnings regs (eqm. outcome) by initial heterogeneity.
  - ▶ Match observable marginal distributions.

## Empirical Preliminaries

- ▶ Quarterly model, ages 23-64, retire at 65.
- ▶ Model parameters:  $\sigma = 2$ ,  $r_F = 0.012$ ,  $\beta = \frac{1}{1+r_F}$
- ▶ Power utility + unemp leisure:  $u(c) = \frac{c^{1-\sigma}-1}{1-\sigma}$
- ▶ HC Evolution:  $h' = e^\epsilon(h + H(h, \ell, \tau)) = e^\epsilon(h + \ell \times (h\tau)^\alpha)$
- ▶ Natural borrowing constraint:  $\underline{a}_t = \sum_{j=t}^T \frac{b_L}{(1+r_F)^j}$
- ▶ Initial conditions:
  - ▶  $(a_0, h_0, \ell) \sim LN(\psi, \Sigma)$
  - ▶ Correlations  $\rho_{AH}, \rho_{AL}, \rho_{HL}$
- ▶ Full list of preset values:

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# Key Estimated Parameters and Coefficients

## ▶ Parameter Estimates

- ▶ Age-23 constraint:  $\underline{a}_0 = -\$6,378$  (2011\$)
- ▶ HC curvature:  $\alpha = 0.5687$ .
- ▶ HC dep.:  $(\mu_\epsilon, \sigma_\epsilon) = (-0.0249, 0.0621)$ .
- ▶ Corrs.:  $\rho_{AH} = 0.3253$   $\rho_{AL} = 0.4642$   $\rho_{HL} = 0.6915$ .

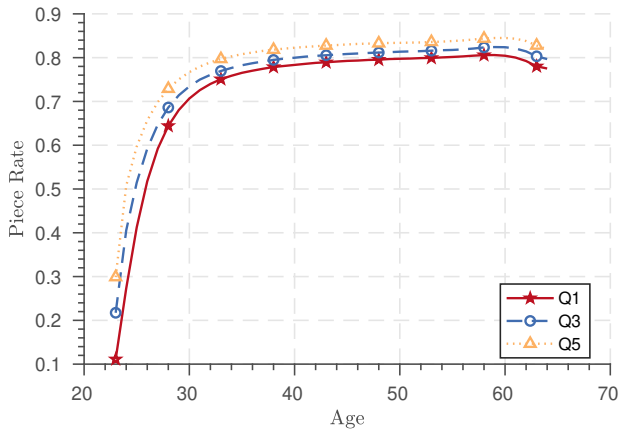
## ▶ Coefficient Estimates

- ▶  $\frac{\partial \ln(W_{i,j+1})}{\partial \ln(U_i)}$ : Data: 0.4652; Model: 0.2918,
- ▶  $\frac{\partial \ln(W_{i,j+1})}{\partial \ln(U_i)} (q > 1)$ : Data:  $-0.4425$ ; Model:  $-0.2731$
- ▶  $\frac{\partial \ln(H_{i,j+1})}{\partial \ln(U_i)} (q = 1)$ : Data:  $-0.8664$ ; Model:  $-0.932$ ,
- ▶  $\frac{\partial \ln(H_{i,j+1})}{\partial \ln(U_i)} (q > 1)$ : Data:  $-0.4542$ ; Model:  $-0.3336$
- ▶  $\rho_{AH}$ : intercepts by wealth underpredicts higher quintiles.
- ▶  $\rho_{AL}$ : overpredicts slopes by wealth in higher quintiles.
- ▶  $\rho_{HL}$ : slopes by AFQT score quintile close.

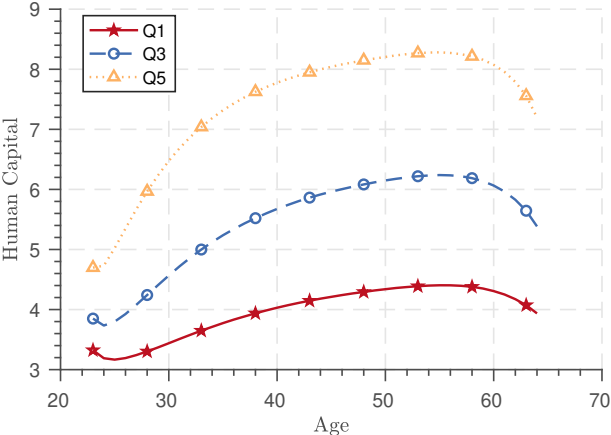
# Findings

- ▶ Mechanisms & life-cycle earnings growth  $w_t = \mu_t(1 - \tau_t)h_t$
- ▶ Two sources of earnings growth:
  - ▶ Movement up job (piece-rate) ladder.  $\mu_t$
  - ▶ Investment in human capital.  $h_t$
- ▶ Consider two experiments, compare Inc., Cons., etc.:
  1. Decrease initial conditions of median worker by 1 SD for each  $(a_0, h_0, \ell)$ .
  2. Eliminate initial dispersion for each  $(a_0, h_0, \ell)$ .
- ▶ Decompose interaction between wealth, search, and human capital.

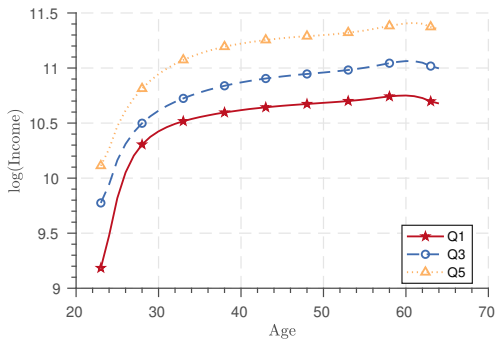
# Job Ladder



# Human Capital



# Income

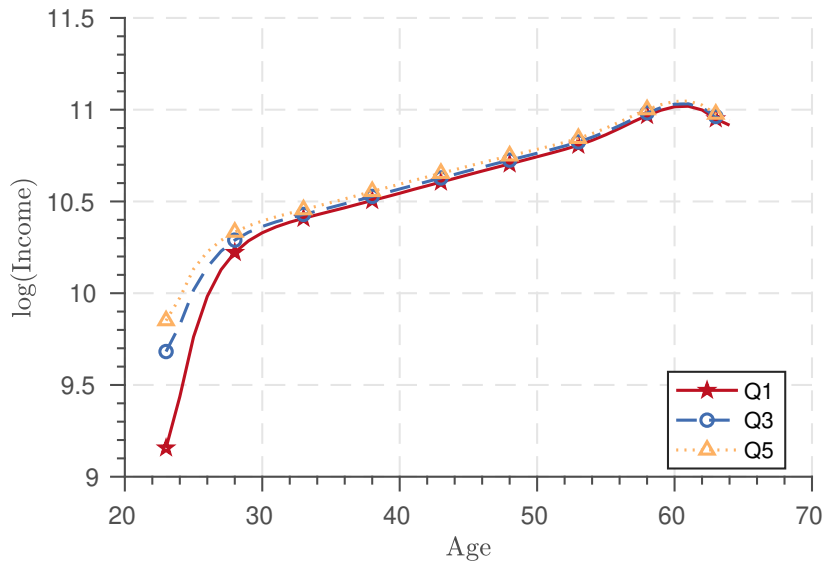


- ▶ Job ladder: important early.
- ▶ Human capital: important mid/late.

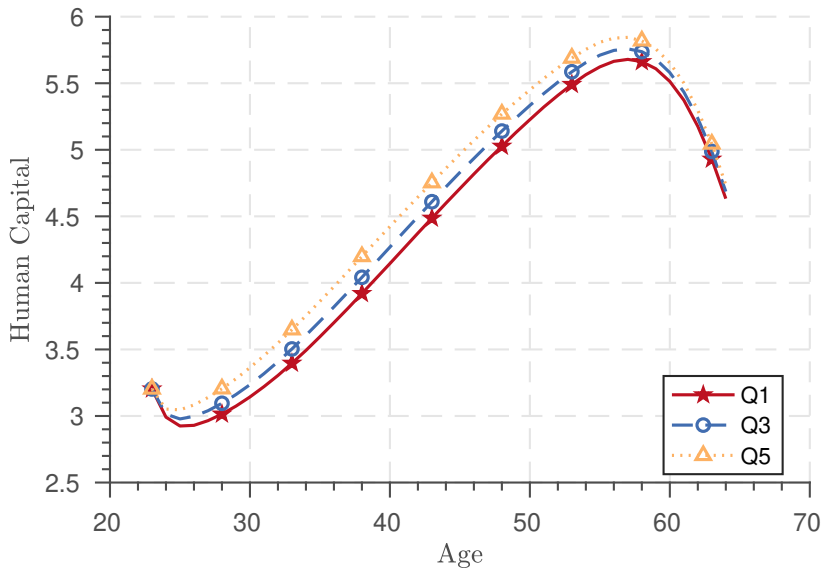
# Sources of Inequality

- ▶ Explore 3 ways:
  1. Set  $h_0, \ell$  to median initial value.
    - ▶ i.e., resulting variation due to wealth heterogeneity **only**.
    - ▶ Compare to previous figures.
  2. Subject median worker to -1 SD in each  $(a_0, h_0, \ell)$ .
    - ▶ Same experiment as HVY (2011).
  3. Eliminate dispersion in initial conditions (separately).
- ▶ Focus on changes in average outcomes & by wealth.

# Income



# Human Capital



## Findings: Median Worker

Change	$\Delta$ Consumption		$\Delta$ Earnings	$\Delta h$	$\Delta \tau$	$\Delta \mu'$
	(%)	HVY (%)				
Wealth	-6.4	-1.6	-5.8	-2.5	-5.7	-4.8
Human Capital	-3.8	-28.3	-3.6	-4.8	-5.9	-0.4
Learning Ability	-15.5	-2.6	-16.8	-29.1	-96.3	0.3

# Findings: No Dispersion

Counterfactual	$\Delta$ Income (%)				$\Delta h$ (%)				$\Delta \mu$ (%)			
	1st	3rd	5th	Ave	1st	3rd	5th	Ave	1st	3rd	5th	Ave
$a_0 = E[a_0]$	5.79	1.09	-2.06	1.03	1.50	0.44	-1.33	0.12	5.44	0.89	-1.84	1.42
$h_0 = E[h_0]$	1.74	-0.65	-3.40	-1.10	3.16	0.69	-2.14	0.23	0.69	-0.16	-0.52	-0.01
$\ell = E[\ell]$	24.85	1.24	-17.97	-1.07	37.75	11.32	-8.37	9.65	1.26	-0.51	-1.35	-0.29

# Decomposing the Interaction

- ▶ How does interaction between wealth, search, and human capital affect inequality?
- ▶ Compare outcomes in baseline model to 3 restrictions.
- ▶ Restrictions:
  - ▶ R1: exogenous portfolio  $\tilde{\tau}_t(\mu, a, h, \ell) = \tau_t(\mu, \bar{a}_t, h, \ell) \forall t$  and  $\tilde{a}'_t(\mu, a, h, \ell) = a_t(\mu, \bar{a}_t, h, \ell) \forall t$ .
  - ▶ Bewley model: frictionless labor market, still human capital & savings decision.
  - ▶ R2: Bewley + exogenous portfolio  $\tilde{\tau}_t(\mu, a, h, \ell) = \tau_t(\mu, \bar{a}_t, h, \ell) \forall t$  and  $\tilde{a}'_t(\mu, a, h, \ell) = a_t(\mu, \bar{a}_t, h, \ell) \forall t$ .

## Decomposing the Interaction

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- ▶ R1 - Base: precautionary effect on human capital by wealth in baseline model.
- ▶ R2 - Bewley: precautionary effect on human capital by wealth without frictional labor markets.
- ▶ Difference between these comparisons: interaction between wealth, search, human capital.

## Findings: Exogenous Human Capital Comparison

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Counterfactual	$\Delta\tau$ (%)					$\Delta h$ (%)			
	1st	3rd	5th	Ave		1st	3rd	5th	Ave
$\% \Delta(\text{Base} \rightarrow \text{R1})$	33.18	17.84	6.42	16.51		6.01	4.90	1.36	4.09

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## Findings: Frictionless Labor Markets Comparison

Counterfactual	$\Delta\tau$				$\Delta h$			
	1st	3rd	5th	Ave	1st	3rd	5th	Ave
% $\Delta$ (Bewley $\rightarrow$ R2)	15.15%	12.49%	6.80%	11.16%	3.29%	3.75%	2.16%	3.19%
Effect of Wealth x Search	18.03pp	5.35pp	-0.37pp	5.35pp	2.72pp	1.16pp	-0.80pp	0.90pp

## Findings: Interaction

Counterfactual	1st	3rd	5th
% $\Delta$ Income (Base $\rightarrow$ R1)	41.11%	3.24%	-26.87%
% Explained by Interaction	6.61%	35.69%	2.98%

# Conclusion

- ▶ Constructed quantitative life-cycle model:
  - ▶ Risk-averse agents who face borrowing constraints.
  - ▶ General equilibrium labor market frictions.
  - ▶ Endogenous earnings growth through human capital choice.
- ▶ Estimated using indirect inference.
- ▶ Findings:
  - ▶ Borrowing constraints & search impact low-wealth individuals.
  - ▶ Wealth dynamically alters the earnings process through search behavior and human capital accumulation.
  - ▶ Initial wealth causes larger life-cycle changes than initial human capital (and sometimes learning ability).
- ▶ Final exam next; good luck!